

SHORTLISTED COMPANIES

RFP: Financial Audit & Related Services

RFP NUMBER: 19-12

SHORTLIST DATE: Monday- July 20, 2020

TO PROPOSERS:

The Selection Committee for Tampa Sports Authority has announced the short-listed companies on the above-named proposal. The names of the firms and the schedule for interviews (determined alphabetically) are as follows:

CliftonLarsonAllen LLP..... Friday July 24, 2020 at 9:30 a.m.

Mauldin & Jenkins, LLC..... Friday July 24, 2020 at 10:30 a.m.

Rivero, Gordimer & Company, P.A..... Friday July 24, 2020 at 11:30 a.m.

A final ranking will be done at 2pm on Friday, July 24, 2020. The Finance Committee will review and make a recommendation to the Board of Directors on July 28, 2020. The Authority's Board of Directors will review and select the winning Proposer at our scheduled Board meeting on Tuesday, August 2, 2020 at 4:00 p.m.

Meetings may (and likely will) be held virtually in response to social distancing recommendations related to the COVID pandemic, any such virtual meetings will be noticed to the Respondents.

Each presentation shall be limited to 30 minutes with a 15-minute question and answer period after the presentation (as needed).

Final rankings will be based upon the following criteria, therefore please use your shortlist presentation to highlight these strengths or omissions from your submitted proposal.

Organization and Proposed Management
History/Experience
Local Availability
Base Cost
Hourly Cost for Additional Work
Additional Services or Cost Reductions

Please be prepared to answer the following questions:

1. Define what differentiates your firm from other firms.
2. How does your firm add value to your audit services?
3. How responsive can we expect your firm to be? How many engagements is the proposed Team managing December - February.
4. What is your staff turnover rate?

5. Please be prepared to describe instances when fees would be incurred beyond the base cost of the engagement (when does hourly billing take place)?
6. Please describe what expenses would not be included in your base audit fee. Please indicate if your base audit fee is negotiable.
7. Please provide an explanation of your/engagement team's familiarity with Navigator.
8. Describe your teams experience with auditing a sports or entertainment facility?
9. Describe your teams experience with auditing an Independent Special District?
10. The proposed fees for the SportsComplex are based upon prior costs, which included a 14-month first period and the drafting of the reports. Is the fee for that component negotiable?

Sincerely,

Deltecia Jones
Procurement
Manager

cc: RFP File