



SHORTLISTED COMPANIES

RFP: Event Security Services, Raymond James Stadium

RFP NUMBER: 16-06

SHORTLIST DATE: Monday, April 3, 2017

TO PROPOSERS:

The Selection Committee for Tampa Sports Authority has announced the shortlisted companies on the above-named proposal. The names of the firms and the schedule for interviews are as follows:

Andy Frain.....Monday, April 10, 2017 at 10:00am

Contemporary Services Corp.....Monday, April 10, 2017 at 2:00pm

G4S.....Tuesday, April 11, 2017 at 10:00am

Sentry Event Services.....Tuesday, April 11, 2017 at 2:00pm

Please note that the companies as listed above are in no particular ranking or order of selection. A final ranking will be done at 2pm on Monday, April 17th, 2017. The Finance Committee will review and make a recommendation to the Board of Directors on April 18th, 2017. The Authority's Board of Directors will review and select the winning Proposer at our regularly scheduled board meeting on April 24th, 2017 at 4:00pm. After selection, the Authority and winning Proposer will negotiate details of the contract.

Each presentation shall be limited to 45 minutes and must include the following:

1. Provide details of corporate support (non-billable) listing the specific staff, their roles their responsibilities, participation, and the corporate resources that will be provided in regards to the following:
 - ▶ Transition (recruitment, hiring, training)
 - ▶ Event Support
 - ▶ Day to Day ongoing operations support (recruitment, hiring, training, post event reconciliation, payroll and technical support)
2. Proposed Site Manager presentation (Proposed Manager must be present). Presentation to include experience, responsibilities, and qualifications of all onsite management team.

3. Bring uniform samples.

Be prepared to discuss:

4. Cost Proposal – (page 27), including Line H.
5. Staffing plan in detail and how you arrived at your calculations.
6. In detail a transition plan specifically related to hiring of staff and training of stadium and stadium policies.
7. In detail any technology utilized to assist in staffing, check-in, deploying and invoicing
8. Specific types of background checks utilized for this contract not company wide

A question and answer session will be held following your company's presentation.

Sincerely,

Deltecia Jones
Procurement Manager

cc: Bid File